

SCHEDULE 1
TERMS AND CONDITIONS WHICH APPLY ONLY TO TRADERS

Please in particular note **Clause 5.5 (Additional Charges)** and **Clause 9 (Limitation of Liability)**

1. FORMATION OF CONTRACT, QUOTATIONS AND ORDERS

- 1.1 Any purported amendment or variation to these Conditions or purported cancellation by the Trader of the Contract in whole or in part shall have no effect unless expressly agreed in writing and signed by an authorised representative of the Company.
- 1.2 Subject to Clause 9.3.4 (Limitation of Liability) below, the Trader acknowledges that it has not relied on any statement, promise or representation in relation to the Materials made or given by or on behalf of the Company either before or after the date of the Contract which is not set out in the Contract.
- 1.3 All samples, drawings, descriptive matter, specifications and advertising issued by the Company for Traders and any descriptions or illustrations contained in the Company's literature or web sites are issued or published for the sole purpose of giving product information or as a guide for Traders in relation to the services and/or Materials described in them. They shall not form part of the Contract with a Trader or be treated as a description of the services and/or Materials unless expressly stated in writing to be such in the Contract. No Materials are sold by sample.

2. PRICE

- 2.1 Unless otherwise agreed by the Company in writing, the Contract Price for the Materials, whether delivered to or collected by the Trader, shall be calculated by reference to the prices set out in the Purchaser's Price List applicable to the Trader, current at the time the order is accepted by the Company. The Contract Price for any order which is made by reference to weight or volume only shall be calculated accordingly. In any case where there is no applicable Purchaser's Price List, the Contract Price for the Materials, whether delivered to or collected by the Trader, shall be determined by reference to the price(s) set out in the quotation given by the Company.
- 2.2 The Contract Price may be increased or decreased at any time by the Company upon giving to the Trader at least one month's notice in writing. Any orders accepted by the Company after the expiry of the one month period referred to in this Clause 2.2 shall, subject to compliance by the Company with the Price Announcement Order, 2016, automatically be made subject to and in accordance with the Conditions and the Contract Price shall be determined by reference to the increased or decreased rate as the context requires.

2.3 Clauses 2.1 and 2.2 shall override any other provision relating to price in any estimate given by the Company or which the Trader seeks to impose, or incorporate, or which are implied by trade, custom, practice or course of dealing.

2.4 The Contract Price shall be exclusive of any VAT or other applicable sales taxes and of any Additional Charges, all of which amounts the Trader shall pay in addition to and together with and on the same due date as the Contract Price for the Materials.

3. MATERIALS: SPECIFICATION AND USE

3.1 The specification and suggested use and application of the Materials are described in the Company's Safety Data Sheet in respect of the Materials, available on the Company's website from time to time ("the Specification").

3.2 The Company shall not be liable for any Losses arising out of any failure to comply with all and any recommendations in relation to the handling, transportation, storage, use, and/or loading of the Materials or for any Losses arising out of any act or omission which is inconsistent, not recommended or otherwise advised against pursuant to the Specification or good industry custom and practice.

3.3 The Company shall not be liable for (or for the characteristics of) any of the Materials which are, at the request of the Trader, not manufactured in accordance with the Specification.

3.4 The Trader acknowledges and accepts that the Materials contain substances which can cause harm or damage to humans and animals, plants, property or the environment and the Trader shall take all necessary steps in the use of the Materials to ensure no such harm or damage is caused. The Company shall not be liable for any failure of the Trader to store, transport, handle or use the Materials in accordance with good industry practice and generally applicable or recognised health and safety obligations and procedures.

3.5 Each provision of this Clause 3 which states that the Company shall not be liable for a matter or thing shall include an obligation on the part of the Trader fully and effectually to indemnify the Company from and against all Losses arising from or in consequence of that matter or thing.

4. PAYMENT AND DEFAULT

4.1 Subject to Clause 4.2 and 4.3 below, payment of the Contract Price for the Materials shall be made in pounds sterling in cleared funds on or before the end of the month following the month of delivery of

the Materials to the Trader, or their collection by or on behalf of the Trader (the "Final Date for Payment").

- 4.2 Time for payment shall be of the essence and notwithstanding any other provision of the Contract all sums owing to the Company under the Contract shall become due and payable immediately on its termination.
- 4.3 The Trader shall make all payments due under the Contract without deduction for set off, counterclaim, abatement or otherwise.
- 4.4 The Company reserves the right in its absolute discretion to require payment by the Trader for any Materials that have already been supplied by way of cleared funds before further Materials are supplied notwithstanding any previous agreement to provide credit to the Trader. Likewise, in its absolute discretion, the Company reserves the right to require payment by the Trader in cleared funds for the supply of such further Materials, notwithstanding any previous agreement to provide credit to the Trader.
- 4.5 If the Trader:
- 4.5.1 fails to make any payment to the Company on the due date; or
 - 4.5.2 suspends, or threatens to suspend, payment of its debts, or is unable to pay its debts as they fall due or admits inability to pay its debts; or
 - 4.5.3 exceeds any credit limit assigned to the Trader from time to time by the Company; or
 - 4.5.4 commences negotiations with all or any class of its creditors with a view to rescheduling any of its debts; or
 - 4.5.5 has a petition filed, notice given, resolution passed, or order made, for or in connection with its winding up or bankruptcy; or
 - 4.5.6 is the subject of an application to court or order for the appointment of an administrator; or
 - 4.5.7 has a receiver or an administrative receiver or administrator appointed over any of its assets; or
 - 4.5.8 is in breach of any term of this Contract and (where such breach is capable of remedy) fails to remedy such breach within 14 days of being so requested to do so by the Company; or

- 4.5.9 (being an individual) is the subject of a bankruptcy petition or order; or
- 4.5.10 (being an individual) dies or by reason of illness or incapacity (whether physical or mental), is incapable of managing his or her own affairs or becomes a patient under any mental health legislation; or
- 4.5.11 suspends, or threatens to suspend, ceases or threatens to cease to carry on all or a substantial part of its business; or
- 4.5.12 suffers deterioration in its financial position to such an extent that in the Company's reasonable opinion the Trader's capability adequately to fulfil its obligations under the Contract has been placed in jeopardy;

then the full balance outstanding on any account between the Company and the Trader shall become immediately payable and the Company shall be entitled to do one or more of the following (without prejudice to any other right or remedy it may have):

- (i) require payment in cash or cleared funds in advance of delivery of any undelivered Materials; or
- (ii) cancel or suspend any further delivery to the Trader under the Contract; or
- (iii) sell or otherwise dispose of any Materials which are subject of the Contract; or
- (iv) terminate the Contract with immediate effect by giving written notice to the Trader.

4.6 Where any payments or sums due to the Company under the Contract are not paid by the Final Date for Payment then the payments or sums remaining due shall carry interest at the rate of 4% per annum above Barclays Bank Plc base rate in force from time to time from the Final Date for Payment until the date on which the payment is made, whether before or after judgment. The Trader shall pay the interest together with the overdue amount.

5. DELIVERY

5.1 The Trader shall ensure that the Company has reasonable prior notice of the required time and date of delivery or collection, and where the Materials are being delivered, that the Company (or its agent or contractor) is given sufficient particulars of the Destination and in the case of orders which exceed the

Trader's available silo storage capacity, indicative times for delivery of given amounts of the Materials to ensure that the Company is able to deliver the Materials without returns.

- 5.2 If the Company is unable to deliver Materials because of inadequate instructions or insufficient silo storage capacity of the Trader at the Destination, or the Trader fails to take or permit delivery of the Materials, or the Trader's failure to obtain appropriate licences or authorisations prevents or delays delivery, Delivery shall be deemed to take place at the time when the Company has tendered delivery of the Materials.
- 5.3 The Company shall use reasonable efforts to comply with any time or date agreed by the Company for delivery of the Materials, but any dates and times are intended for guidance purposes only and shall not be of essence, and shall not be capable of being made of the essence by notice from the Trader. If no times or dates are agreed, the Materials shall be delivered to the Trader within a reasonable time of the acceptance of the order.
- 5.4 The Company may deliver the Materials by separate instalments and each instalment shall be invoiced and paid for in accordance with the Contract. Each instalment shall for the purpose of delivery be treated as a separate supply and a failure to deliver any instalment or any claim by the Trader in respect of any instalment shall not entitle the Trader to repudiate, cancel or terminate the Contract.
- 5.5 Without prejudice to any other rights or remedy available to the Company an Additional Charge may be made if:
- 5.5.1 the Trader incurs any of the additional charges set out on the relevant Company quotation; or
 - 5.5.2 the Trader is notified prior to or at the time of acceptance of the order that an additional charge will be made for a delivery below the Company's minimum load; or
 - 5.5.3 delivery is notified outside the Company's normal working hours or on a bank or public holiday; or
 - 5.5.4 the Trader re-directs or fails to take or permit a delivery, fails to give sufficient delivery instructions, or its failure to obtain appropriate licences or authorisations prevents or delays delivery; or
 - 5.5.5 the Trader returns part of the delivery having failed to accept the full ordered quantity of Materials; or

- 5.5.6 the unloading of the delivery vehicle is delayed for more than 30 minutes from its arrival at the Destination (time being of the essence for the purposes of this Clause 5.5.6); or
 - 5.5.7 the delivery is aborted due to unsuitable or unsafe access to the Destination; or
 - 5.5.8 the Trader makes a request to change the delivery dates, quantity or types of Materials ordered, or to change from the Specification; or
 - 5.5.9 the Trader changes a date for delivery of the Materials without giving at least 48 hours written notice to the Company.
- 5.6 The Company, its agents and/or contractors shall not be obliged to deliver any Materials to the Destination if the Company or its agents or contractors suffer failure of any of the safety equipment designed for use in the course of delivery by the Company, its agents or contractors; or where the access to the Destination, equipment at the Destination (including the silos) or onsite manoeuvrability of the Destination is unsuitable, hazardous or inadequate for the proper and safe unloading of the Materials, or where personnel at the Destination are rude, offensive or abusive to the Company's employees, contractors or agents. The Trader shall indemnify and keep the Company indemnified against any Losses arising from the access to the Destination, equipment at the Destination or onsite manoeuvrability of the Destination being unsuitable, hazardous or inadequate or the Trader's personnel being rude, offensive or abusive.
- 5.7 The Trader shall ensure that the Destination complies and continues to comply with the Company's inspection form/report carried out at the Destination. The Company shall not be obliged to deliver any Materials to any Destination where the conditions for safe delivery have not been met (including the condition and state of repair of the silo) or in the event of any silo suffering any blockage in whole or in part rendering discharging of the load, in the reasonable opinion of the Company or the delivery driver, unsafe. In this Clause 5.7, "unsafe" shall mean that it poses a risk, actual or potential, to persons, property or the environment.
- 5.8 If the Materials are to be delivered and left on a street or public highway the Trader is responsible for compliance with all laws and regulations and the Trader shall take all measures required to ensure the safety and protection at all times of persons or property. The Trader shall indemnify the Company its agent or contractor against all damages, liabilities, costs, claims, losses or expenses which the Company, its agent or contractor may incur as a result of such delivery.
- 5.9 Subject to Clause 5.10, the Company shall not be liable to a Trader for any Losses whether:

- 5.9.1 direct; or
- 5.9.2 indirect or consequential (including, for the avoidance of doubt, any liability to any Third Party, pure economic loss, loss of profits, loss of business, and loss of goodwill); or
- 5.9.3 costs, charges or expenses

resulting from any delay in the delivery of the Materials or failure to deliver the Materials within a reasonable time (whether such delay or failure is caused by the Company's negligence or otherwise). No delay or failure to deliver the Materials shall entitle the Trader to terminate the Contract unless it continues for 30 days or more.

- 5.10 Should the Trader not terminate the Contract under Clause 5.9, then any liability of the Company for continued non-delivery shall be limited to either:
 - 5.10.1 supplying Materials equivalent to the delayed or non-delivered Materials, free of charge; or
 - 5.10.2 issuing a credit note in respect of the delayed or non-delivered Materials at the pro rata Contract Price.

6. INSPECTION AND SHORTAGES

- 6.1 The Company shall use reasonable endeavours to supply the quantity of Materials provided for by the Contract and to notify the Trader of any surplus or shortfall in the quantity of Materials delivered. Subject to Clause 6.2, if a surplus or shortfall occurs the Company shall discuss with the Trader the possible options to resolve the surplus or shortfall and the Trader shall not be entitled to object to or reject the Materials (or part) by reason of any such surplus or shortfall.
- 6.2 If the Trader has a claim for short delivery it must telephone the Company as soon as reasonably practicable and shall then advise the Company in writing within 48 hours of Delivery of any such claim (the "Notice Procedure").
- 6.3 If the Notice Procedure is not followed the Materials will be deemed to have been Delivered in the quantities shown on the Delivery Ticket or, where there is no Delivery Ticket containing such details, the quantities shown on the consignment note, and the Trader shall not be entitled to make a claim in respect of an alleged shortfall in the Material.

- 6.4 Subject to Clauses 6.2 and 6.3 above, the Company's liability to a Trader for any shortfall is limited to:
- 6.4.1 making good the shortfall within a reasonable time; or
 - 6.4.2 issuing a credit note for the shortfall at the pro rata Contract Price.
- 6.5 The Trader must also follow the Notice Procedure where it is or would have been apparent on a reasonable inspection at the time of Delivery that the Materials are not in conformity with the Contract. If the Trader fails to follow the Notice Procedure the Materials will be deemed to have been accepted and the Trader shall not be entitled to reject the Materials.
- 6.6 The Company shall not be obliged to provide to the Trader copies of any Delivery Tickets which are, at the time of the request from the Trader, more than six months old.
- 7. RISK AND TITLE**
- 7.1 Risk in the Materials shall pass to the Trader on Delivery.
- 7.2 Ownership of the Materials shall not pass to the Trader until the Company has received payment in cleared funds of all sums owed by the Trader to the Company under the Contract and under any other contract between the Company and the Trader in respect of which payment has become due.
- 7.3 Until ownership passes to the Trader, the Trader shall; subject to Clause 7.5:
- 7.3.1 hold the Materials as the Company's fiduciary agent and bailee;
 - 7.3.2 keep (at no cost to the Company) the Materials separately and safely stored, satisfactorily protected and identified as the Company's property;
 - 7.3.3 only be entitled either to re-sell the Materials at full market value or use the Materials in the ordinary course of its business. For the avoidance of doubt, it shall not be considered the "ordinary course of business" for the Trader to trade while subject to any of the matters or events described in Clause 4.5;
 - 7.3.4 not remove, deface or obscure any identifying mark or packaging on or relating to the Materials; and
 - 7.3.5 maintain the Materials in satisfactory condition and keep them insured against all usual risks

for their full price from the date of delivery.

- 7.4 The Company shall be entitled to recover payment for the Materials (and also VAT, other sales taxes and Additional Charges) from the Trader even though the ownership of the Materials has not passed from the Company to the Trader.
- 7.5 The Company shall be entitled at any time to inspect or recover any or all of the Materials in the Trader's possession to which the Company has title and for that purpose the Trader hereby permits the Company or its servants, agents or contractors to enter upon any premises occupied by the Trader or to which the Trader has access and where the Materials may be or are believed to be situated.
- 7.6 On termination of the Contract, the Company's rights under this Clause 7 shall remain in effect.

8. QUALITY

- 8.1 The Company warrants that (subject to the other provisions of the Conditions) on Delivery the Materials shall:
- 8.1.1 be of satisfactory quality and manufactured in accordance with any applicable British Standards (as set out in the Specification) so as to be free from Defect;
 - 8.1.2 be reasonably fit for the purpose for which they are normally used; and
 - 8.1.3 be reasonably fit for any particular purpose for which the Materials are being bought if the Trader has made known that purpose to the Company in writing and the Company has confirmed in writing that it is reasonable for the Trader to rely on the skill and judgment of the Company in that regard.
- 8.2 Materials referred to in the Specification as covered by harmonised European Standards shall, where required under relevant EU legislation, carry CE marking to the extent and in the manner required by EU legislation.
- 8.3 Whilst every effort is made to maintain consistency in the characteristics of the Materials, some variation is unavoidable and the Company shall not be liable in respect thereof, including any variation in colour, consistency, texture and size of the particles forming part or all of the Materials. The Materials are manufactured to a chemical formula to which there are permitted tolerances. Any variation arising from such permitted tolerances shall not constitute a Defect.

- 8.4 Subject always to Clause 8.3, the Company shall not be liable for a breach of Clause 8.1 unless:
- 8.4.1 the Trader gives written notice of any Defect to the Company within 35 days of either discovery of the Defect or when the Trader ought reasonably to have discovered the Defect; and
 - 8.4.2 the Company is thereafter given a reasonable opportunity of examining the Materials; and
 - 8.4.3 the Trader has complied with the recommended storage conditions as may be notified by the Company and has not tampered with the Materials in an attempt to rectify any alleged Defect.
- 8.5 Subject always to Clause 8.3 and 8.4, the Company shall not be liable for a breach of Clause 8.1 in any case where:
- 8.5.1 the Defect has arisen as a result of the Trader's failure to use the Materials in accordance with the guidelines set out in the Specification; or
 - 8.5.2 the Defect has arisen as a result of the Trader mixing the Materials with an incompatible product or any product which is not consistent with the normal and proper use of the Materials; or
 - 8.5.3 the Defect has arisen as a result of the Materials being manufactured processed or mixed by the Company to the specification of the Trader which is not consistent with the Specification; or
 - 8.5.4 the Defect has arisen due to the Trader's breach of Clause 5.7; or
 - 8.5.5 the Defect has arisen as a result of the use of the Materials by the Trader after the end of their recommended shelf life.
- 8.6 Subject always to Clauses 8.3, 8.4, and 8.5, if the Materials do not conform with Clause 8.1, and are consequently the subject of a Defect, then the Company shall at its option:
- 8.6.1 re-supply such Materials free of charge; or
 - 8.6.2 issue a credit note at the pro rata Contract Price.

8.7 If the Company either re-supplies the Materials or issues a credit note under Clause 8.6 then it shall have no further liability for a breach of Clause 8.1. This Clause does not affect any other rights or claims of the Trader arising out of any other provision of the Contract.

9. LIMITATION OF LIABILITY

9.1 Save for where the Contract provides specific remedies to the Trader in respect of delay under Clauses 5.9 and 5.10 (Delivery), short delivery under Clause 6.4 (Inspection and Shortages) and breach of Clause 8.1 (Quality), the following provisions set out the total liability of the Company (including any liability for the acts or omissions of its employees, agents and subcontractors) for loss and damage suffered by the Trader in respect of:

9.1.1 any breach of the Contract including any matter in respect of which specific remedies are provided (as aforesaid) but where those remedies are for any reason held by a court of competent jurisdiction to be insufficient or unreasonable in a particular case; and

9.1.2 any use made or resale by the Trader of the Materials, or any product incorporating the Materials; and

9.1.3 any representation, statement or tortious act or omission including negligence arising under or in connection with the Contract or the supply of the Materials.

9.2 All warranties, conditions and other terms implied by statute or common law which may be excluded by the agreement of the Trader (which do not include the conditions implied by Section 12 of the Sale of Goods Act 1979 and section 17 of the Consumer Rights Act 2015) are, to the fullest extent permitted by law, excluded from the Contract.

9.3 Nothing in these Conditions shall exclude or restrict the Company's liability:

9.3.1 for death or personal injury resulting from the Company's negligence; or

9.3.2 under Section 2(3) of the Consumer Protection Act 1987; or

9.3.3 for any matter which it would be unlawful for the Company to exclude or attempt to exclude its liability; or

9.3.4 for fraud or fraudulent misrepresentation.

- 9.4 Subject to Clauses 9.2 and 9.3:
- 9.4.1 The Company's total liability to the Trader in contract, tort (including negligence or breach of statutory duty), misrepresentation, restitution or otherwise, arising in connection with the Contract, the Materials, or the supply of the Materials shall be limited to a maximum financial cap of the lesser of:
- 9.4.1.1 £50,000.00; and
- 9.4.1.2 a sum equivalent to the Contract Price.
- 9.4.2 The Company shall not be liable to the Trader for any:
- 9.4.2.1 pure economic loss;
- 9.4.2.2 loss of profits;
- 9.4.2.3 loss of business;
- 9.4.2.4 loss of goodwill;
- 9.4.2.5 loss arising from any liability to a Third Party; or
- 9.4.2.6 claims for consequential costs, charges, expenditure or compensation (whether direct or indirect and including legal costs).
- 9.5 The Company shall have no liability for any Defect to the extent that the loss or damage suffered by the Trader or any Third Party arises from:
- 9.5.1 normal wear and tear; or
- 9.5.2 the Trader's or a Third Party's wilful damage, negligence, abnormal working practice, misuse, alteration or repair of the Materials; or
- 9.5.3 failure to comply with the recommended conditions for the storage of the Materials set out in Clause 11 (Recommended Shelf Life and Conditions for Storage); or
- 9.5.4 matters in respect of which the Company is relieved from liability under Clauses 8.4 or 8.5.

9.6 If the Materials are manufactured processed or mixed by the Company to the specifications of the Trader or its agents, the Trader shall fully and effectually indemnify the Company against all loss, damages, costs, liability, and direct and indirect economic loss or expenses awarded against or incurred by the Company in connection with any claim arising from such manufacture processing or mixing (including for infringement of any patents copyright design trademark or any other industrial or intellectual property rights of any Third Party) or the defence or settlement of such claim.

10. FORCE MAJEURE

10.1 The Company may defer delivery, terminate the Contract or reduce the volume of Materials delivered to the Trader and shall not be liable to the Trader or be deemed to be in breach of the Contract by reason of the aforesaid deferment, termination, or reduced delivery, or by reason of any failure to perform any of the Company's obligations, in any case where a Force Majeure Event exists.

10.2 A Force Majeure Event means any event beyond a party's reasonable control, including without limitation strikes, lock-outs or other forms of industrial action (whether involving its own work force or a Third Party's) failure of energy sources, or transport networks, acts of God, war, terrorism, riot, civil commotion, interference by civil, governmental, regulatory or military authorities, road traffic accidents; road closures; ice, snow, vehicle breakdown; ill health or incapacity of the driver of any vehicle or equipment, breakdown of plant or machinery, fire, industrial action, lightning, power surges or shortfalls, chemical or biological contamination, explosions, floods, storms and collapse of buildings or structures.

10.3 If the Force Majeure Event in question continues for a continuous period in excess of 90 days, either the Company or the Trader may give notice in writing to the other terminating the Contract.

11. RECOMMENDED SHELF LIFE AND CONDITIONS FOR STORAGE

11.1 The Company shall use reasonable endeavours to deliver Materials to the Trader within a reasonable period after the date of manufacture and in any event within a reasonable time before the expiry of the recommended shelf life.

11.2 The Company shall have no liability to the Trader for the use of Materials following the expiry of the recommended shelf life or if the Materials are not stored in the recommended conditions as notified by the Company to the Trader.

12. ANTI-BRIBERY

- 12.1 The Trader shall comply and use reasonable endeavours to ensure that all subcontractors, suppliers and all persons associated with the Trader (as defined by section 8 of the Bribery Act 2010) comply with all applicable anti-bribery and anti-corruption legislation including without limitation the Bribery Act 2010. The Trader shall maintain and enforce its own policies and procedures, including adequate procedures under the Bribery Act 2010, to ensure compliance with all applicable anti-bribery and anti-corruption legislation.